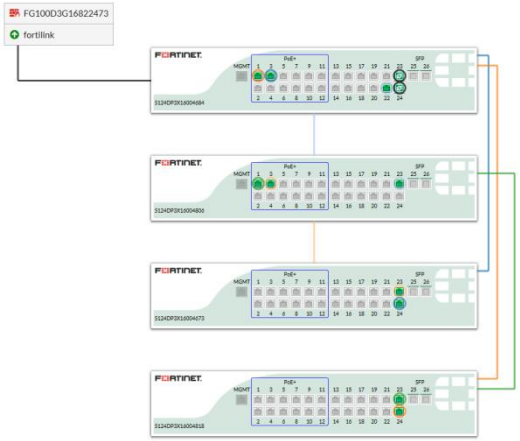
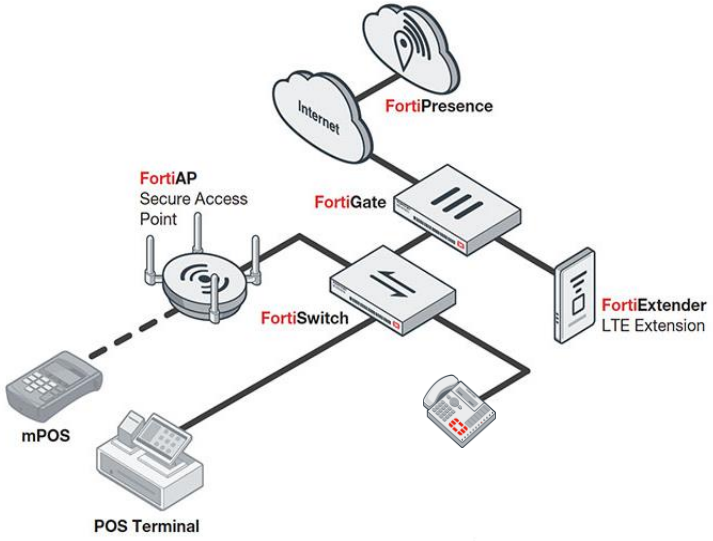
FORTISWITCH QUICK SALES GUIDE

FortiLink – FortiSwitch Controlled by FortiGate	
Feature	**Benefit**
Zero-touch provisioning	Efficient and cost effective deployment
Secure Configuration Management	No login to the switch
Centralized Configuration and Management	Secure Access – seamless user experience
Centralized Network Segmentation and Authentication	Single logical layer – Device Visibility
Stackable	Add 1000s of ports to FortiGate
Supported in all models	Multiple deployment options (access to data center)



Target Verticals
Retail
Distributed Enterprise
K-12 Education
Health Care
Hospitality
Outdoor / Utilities



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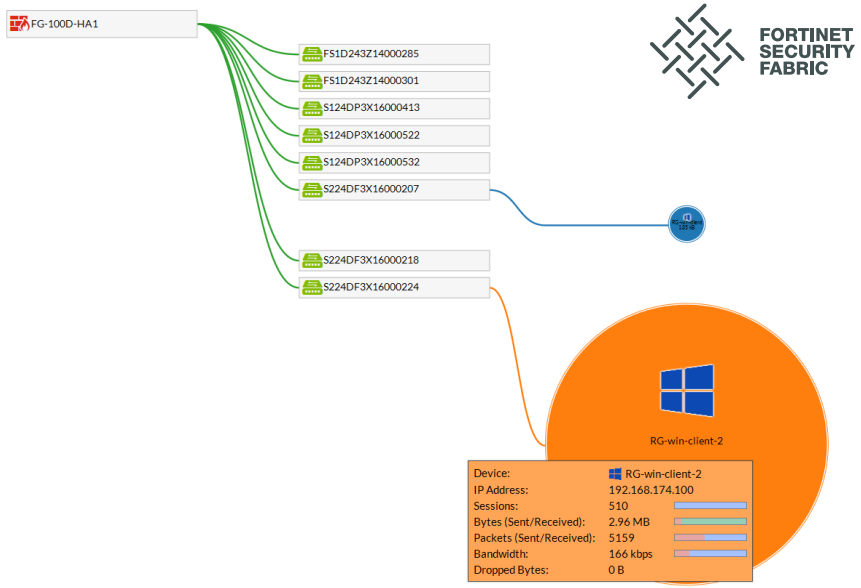
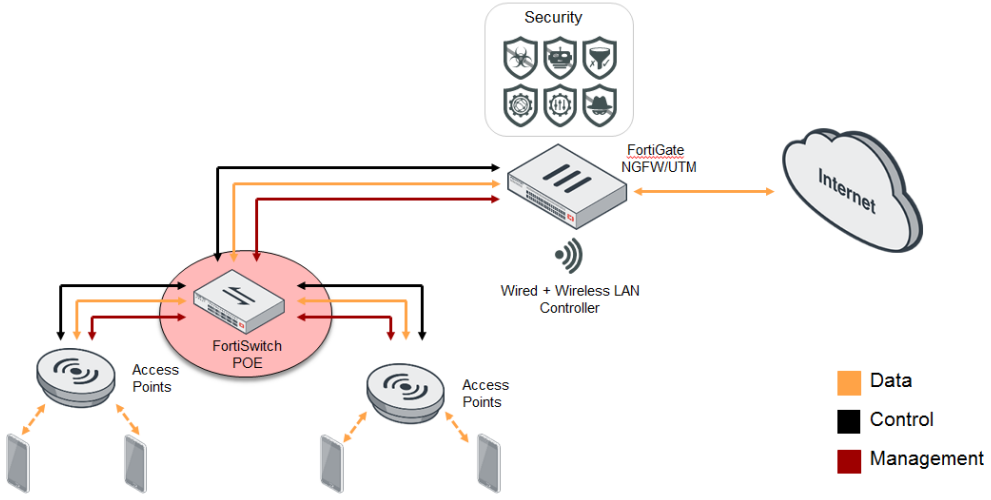
Key Features	
Non-blocking Architecture	Port Mirroring
POE+ (802.3af and 802.3at)	LLDP-MED
Flexible Stacking (1G / 10G / 40G)	sflow
Access Control Lists	Port security
Access Security (802.1x / MAB / Dynamic)	REST API
MSTP	L3 routing



Use Cases	
Solution	**Benefits**
Secure Access Architecture	Unified access control
SMB	Single pane of glass management
Connected UTM	Single logical layer – Device Visibility
Distributed Enterprise	Simplify network access
Industry / Outdoor	Ruggedized models
FortiGate High Availability	Connectivity between FortiGate cluster nodes



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FPOE=POE+ on all ports	8 Port	24 Port	48 Port
POE	**FS-108D-POE** 10x1G (8xPOE)	**FS-224D-FPOE** 24x(POE+)+4xSFP	**FS-248D-FPOE** 48xPoE+(370W)+4xSFP
	FSR-112D-POE 8x1G(POE+)+4xSFP	**FS-224D-POE** 24xRJ-45(12xPOE) (2xcombo SFP)	**FS-448D-POE** 48 port, 48xPoE+(370W) + 4x10G
		FS-124D-POE 24xRJ-45 (12xPOE+) + 2xSFP	**FS-448D-FPOE** 48 port, PoE+(740W) + 4x10G
		FS-524D-FPOE 24x1G(POE+, 370W) +4x(SFP+)+2xQSFP	**FS-248D-POE** 48 port, 24xPoE(370W) +2x1G-SFP
		FS-424D-FPOE 24x1G(POE+, 370W) + 2xSFP+	**FS-548D-FPOE** 48xPoE+(740W) + 4xSFP+ + 2xQSFP
		FS-424D-POE 24 port(POE+,185W) + 2xSFP+	
		FSR-124D 16x1G+8 Combo SFP+4xSFP	
NON-POE		**FS-424D** 24x1G+2xSFP+	**FS-448D** 48 port + 4xSFP+
		FS-524D 24x1G+4xSFP+ +2xQSFP	**FS-548D** 48 port +4xSFP++2xQSFP (150W)
		FS-124D 24x1G+ 2xSFP	**FS-248D** 48 port + 4xSFP

» *Limited Lifetime Warranty for all models*

Port Speed	24x 10G	48x 10G + 4x 40G	32x 40G
40G			**FS-3032D**
10G + 40G		**FS-1048D**	
10G	**FS-1024D**		

Qualification Questions

- » Need POE+ and high port density?
- » Need switching for FGT in HA?
- » Need to secure network access?
- » Need a switch for connecting wireless access points?
- » Need for centralized switching solution?